




MEMORANDUM

 COPY

TO: Andrew Hyatt, City Manager
FROM: Leon Smith, Public Services Director 
DATE: June 25, 2018
RE: Vac-con Truck

The purchase price for a new Vac-con Truck is \$347,432.66. The cost is broken down as follows:

Vac-con Chasis	\$ 94,850.00
Sewer Cleaner Body	\$252,582.66

This equipment will replace the current equipment which was purchased in 1997.



Southern Sewer Equipment Sales

800-782-4134 • 772-595-6940 • FAX 772-595-9171

www.southernsewer.com "A Certified MBE Woman Owned Business"

Mr. Jeffery Paul
City of Neptune Beach
2010 Forest Ave.
Neptune Beach, FL 32266
Via email: JefferyPaul@nbfl.us

June 27, 2018

Dear Mr. Paul,

*****Please note: The Florida Sheriffs Contract has separate specifications for the Sewer Cleaner Body and Chassis. This proposal does not include the cost for the chassis.***

Southern Sewer Equipment Sales is pleased to announce the opportunity for The City of Neptune Beach to purchase a new Vac-Con Sewer Combination Cleaner Body from the Florida Sheriff's Contract No. FSA17-VEH15.0, Specification #50.

The base Vac-Con model on Specification #50 includes the following items:

New Vac-Con Sewer Combination Cleaner Model V311HN/1000 ***Single Engine Design***
11 Yard, 3/16" Corten Steel Debris Tank
Full Opening Rear Door
Hydraulic Rear Door Locks, with Door Grabber and Safety Latch
5" Butterfly Valve with 10' Layflat Hose
Minimum 50 Degree Tank Dumping, Power Up/Power Down
Hydraulic Scissors Lift
3 Stage Centrifugal Compressor
Automatic Vacuum Breaker and Overfill Protection
8" Vacuum Intake Hose
Boom Travel Tie Down
80 GPM @ 2500 PSI Water System
1000 Gallon Fresh Water Capacity, Polyethylene Tanks
Front Mounted Fixed Boom, 4 Way Hydraulic with 270 Degree Rotation & Joystick Controls
Front Mounted Fixed Hose Reel, 800' x 1" Capacity
400' of High Pressure Sewer Hose
30" Leader Hose
Hose Guide (Tiger Tail)
Wash Down Hand Gun, 20 GPM at 600 PSI with 25' of Hose and Nozzle
20' Aluminum Tubes with Quick Clamps
Sanitary Nozzle, Penetrator Nozzle
Fire Extinguisher
Triangle Kit
ICC LED lighting
PPG Polyurethane Paint
12 Month Standard Warranty

Fort Pierce Office:
3409 Industrial 27th Street
Fort Pierce, FL 34946

Orlando Office:
10575 General Drive
Orlando, FL 32824

Miami Office:
8200 N.W. 58th Street
Doral, FL 33166

Base Bid Price: \$176,562.00

Optional Equipment:

9 Yard Debris Tank to be Mounted on Single Rear Axle Chassis	(\$8,096.00)
600' x 1" Hose Reel Capacity	(\$2,623.00)
50 GPM @ 3,000 PSI Water System with 400' x 3/4" Hose	No Charge
Articulating Hose Reel (includes Hose Footage Counter)	\$14,245.00
Wireless Remote	\$5,208.00
Variable Flow Water System, Includes 2 Additional Nozzles	\$1,275.00
Hydraulic Pump Off System, 575 GPM, Mounted on Rear Door	\$12,847.00
Dual Engine Configuration: Gas Auxiliary Engine, Includes High Volume Hydrostatic Pump Upgrade and Auxiliary Engine Remote Oil Drain	\$2,132.00
10' Telescoping Boom Assembly with Pendant Control Station	\$13,825.00
LED Lighting Package: Boom Mounted LED Flood Lights, Rear Mounted LED Flood Lights, 1) Mirror mounted LED strobe with Limb Guard, 1) Rear Mounted LED Strobe Light with Limb Guard, LED Arrowstick, Hand Held LED Spotlight and 4 corner LED Strobe System-Bumper Mounted	\$8,737.00
Municipal Performance Package #1: Storage Box Behind Cab, Debris Body Power Flush System, 50' Capacity Hand Gun Hose Reel, Low Water Alarm, Body Load Limit Alarm, Back Up Alarm, 2.5" Water Drain Valve, 6" Knife Valve	\$8,962.00
Gravity Drain: Plumbing to Mid-Passenger Side of Unit, Allowing Return of Liquids to Manhole	\$1,901.00
Remote Grease Assembly package: Boom, Debris Tank & Articulating Reel <i>(unpublished option, includes 2% discount)</i>	\$5,950.56
600' x 3/4" High Pressure Hose in Lieu of 400' <i>(unpublished option, includes 2% discount)</i>	\$875.14
Built in Body Prop <i>(unpublished option, includes 2% discount)</i>	\$460.60
Air Purge System <i>(unpublished option, includes 2% discount)</i>	\$821.24
Lateral Cleaning Kit: 200' x 1/2" Hose, Permanently Mounted, Electronically Controlled <i>(unpublished option, includes 2% discount)</i>	\$5,769.26
Upgrade to LED Arrowboard in lieu of Arrowstick <i>(unpublished option, includes 2% discount)</i>	\$880.04
Folding Pipe Rack, Tank Mounted Curbside <i>(unpublished option, includes 2% discount)</i>	\$2,850.82

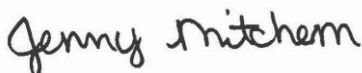
Final Model After Options: V390LHA/1000

TOTAL PRICE FOR VAC-CON BODY: \$252,582.66

The body price includes mounting the Vac-Con body to the chassis. Please review the Florida Sheriffs Contract for chassis options. The chassis supplier should drop ship the chassis to Vac-Con in Green Cove Springs, FL. The specifications should be approved by Vac-Con before ordering the chassis.

We appreciate the opportunity to provide this equipment to the City of Neptune Beach. Please feel free to contact Bill Stinson at (772) 216-2173, if you have any questions.

Sincerely,



Jenny Mitchem
Executive Sales Coordinator

Prepared for:
 VAC CON INC
 969 HALL PARK DRIVE
 GREEN COVE SPRINGS, FL 32043
 Phone: 904-284-4200

2018 FLORIDA SHERIFFS CONTRACT

FSA17-VEH15.0 SPEC 15

VAC CON CHASSIS

BASE PRICE \$57,750

SEWER PREP PACK \$44,900

PREP PCK#2 SINGLE AXLE CREDIT \$7,800

TOTAL PRICE \$94,850

SPECIFICATION PROPOSAL

Description	Weight Front	Weight Rear
Price Level		
SD PRL-14D (EFF:10/05/15)		
Data Version		
SPECPRO21 DATA RELEASE VER 008		
Vehicle Configuration		
114SD CONVENTIONAL CHASSIS 2018 OR 2019 MODEL YEAR SPECIFIED SET FORWARD AXLE - TRUCK STRAIGHT TRUCK PROVISION LH PRIMARY STEERING LOCATION	7,934	6,576
General Service		
TRUCK CONFIGURATION DOMICILED, USA 50 STATES (INCLUDING CALIFORNIA AND CARB OPT-IN STATES) UTILITY/REPAIR/MAINTENANCE SERVICE		

Application Version 9.2.008
 Data Version PRL-14D.008
 2018MY 114SD 4X2 43000 ISL370
 3000RDS